



Exhibit VIII.A.15.a. – Past Similar Applicant/Manager Experience

Submit as Exhibit VIII.A.15.a. a description of the Applicant's and, if applicable, the Manager's experience, training and expertise in developing, constructing and operating casinos and related facilities (e.g., hotels, restaurants and entertainment facilities). For each such project, include the name and location, the total dollar investment, number of gaming devices, number of hotel rooms, amenities, total gaming revenues for the last three (3) years, total non-gaming revenues for the last three (3) years, number of full-time employees, and approximate size of the site on which the project is located. For any such project no longer owned or operated, include a description of the disposition of the project or termination of its operations.

Experience in Gaming

Jeff Gural and his management team have taken three struggling or defunct properties and successfully transformed them into thriving and profitable racetracks, two of which presently offer VLT gaming. Those projects include:

Tioga Downs

The land occupied by Tioga Downs Racino was previously a quarter horse racetrack that had not seen any public racing or gaming activity on-site since 1978. Jeff Gural lead a group which formed American Racing and Entertainment, LLC ("ARE") and took over the facility to open a video lottery terminal racino in July 2006 that now boasts 802 VLTs. Tioga Downs Racino has invested \$62.9 million in an 88,000 square foot facility offering VLTs, live harness racing, simulcasting, multiple food and beverage outlets and entertainment venues.

Vernon Downs

Vernon Downs was purchased out of bankruptcy and reopened by ARE in May 2006. Vernon Downs has operated as a harness track since 1953 and opened a hotel in the late 1980's, but when ARE management team took over the struggling operation, Vernon Downs expanded to an entire entertainment complex - including 767 VLTs. Vernon Downs Racino has invested \$59.96 million in the 257,000 square foot facility, offering a 150 room all-suite hotel, VLTs, live harness racing, simulcasting, multiple food and beverage outlets and entertainment venues. In 2011, Vernon Downs completed a \$9 million expansion adding 15,000 square feet of banquet space including a roof top deck overlooking the rolling hills of Vernon, New York. The



expansion also included a 68 seat Mr. G's restaurant with patio seating, additional parking and a hotel lobby renovation. In May of 2015, Vernon Downs also completed a \$7.2 million parking garage expansion.

Meadowlands Racetrack

New Meadowlands Racetrack, LLC, of which Jeff Gural is the majority shareholder, took over the operation of the Meadowlands Racetrack in December of 2011. Prior to Jeff Gural's acquisition, the Meadowlands Racetrack was run by the New Jersey Sports and Exposition Authority ("NJSEA") since being built in 1976. In 2011, the NJSEA was preparing to close the Meadowlands Racetrack, in part due to an operating loss of over \$10 million a year. Upon takeover of the Meadowlands Racetrack, Jeff Gural and his management team have been responsible for a greater than \$12 million turnaround. In addition to the monumental turnaround, Jeff Gural and his team have built a brand new \$100 million state of the art facility on the opposite side of the old Meadowlands Racetrack and have also built a new \$17 million off-track wagering facility in Bayonne, New Jersey.

Please refer to the attachment to this exhibit for details on the total number of gaming devices, gaming and non-gaming revenue for 2012-2014; full-time employees for 2012-2014 and other pertinent details about the Tioga Downs, Vernon Downs and Meadowlands Racetrack facilities operated by Jeff Gural and his management team.

Experience in Offering Attractive Amenities

In addition to its experience offering first class gaming and racing attractions, Tioga Downs prides itself on the wide range of amenities including a stage area for concerts and space for wedding receptions, business meetings and parties. In 2011, Tioga Downs opened a Flea Market to promote local businesses and the local community generally.

Tioga Downs offers several signature eating establishments including two bar/restaurants, a buffet, a Subway restaurant, coffee/bakery shop and a banquet room.

Experience in Hotel Operations

Vernon Downs hotel offers 150 smoke-free spacious guestrooms and suite accommodations adjoining the 767-game casino, complete with live entertainment, delicious fare, and live racing action. Vernon Downs was named the 2009 "Employer of the Year" by the Madison County

Tioga Downs Works For The Southern Tier



ARC for our commitment to equal opportunity employment. Vernon Downs also offers an array of amenities, including an indoor heated pool and whirlpool, a fitness center, an arcade and game area, a Kid Zone indoor play area and four signature restaurant options. Vernon Downs offers business and social event hosting capabilities, including banquet facilities and meeting rooms with business-friendly amenities such as spacious suite accommodations, complimentary WiFi and 24-hour computer access.

The Tioga Downs hotel will offer many of the same amenities currently offered at its Vernon Downs location.

Experience in Construction

Jeff Gural and his management team have lead multiple successful expansion and renovation gaming and racing projects including: (i) the initial \$44.95 million project to develop Tioga Downs' 88,000 square foot facility; (ii) the initial \$59.96 million Vernon Downs project; (iii) the 2011 \$9 million expansion project at Vernon Downs; (iv) a brand new \$100 million state of the art facility for Meadowlands Racetrack; and (v) a new \$17 million off-track wagering facility in Bayonne, New Jersey.

The Tioga Downs and American Racing management team also completed two parking garage expansions - the \$15.8 million expansion at Tioga Downs and the \$7.2 million expansion at Vernon Downs.



Location	Tioga Downs Racino 2384 West River Nichols, NY 13812	Vernon Downs 4229 Suhlman Vernon, NY 13476	Meadowlands Racetrack 1 Racetrack Rd, East Rutherford, NJ 07073
Number of Gaming Devices	802	767	N/A
Number of Hotel Rooms	N/A	50	N/A
Total Gaming Revenue 2010	\$61,701,012	\$43,684,082	\$30,179,063
Total Gaming Revenue 2011	\$59,591,747	\$43,707,317	\$31,356,777
Total Gaming Revenue 2012	\$55,913,983	\$41,519,695	\$27,921,566
Total Non-Gaming Revenue 2012	\$9,149,796	\$12,315,158	\$3,457,486
Total Non-Gaming Revenue 2013	\$9,600,183	\$12,043,406	\$3,784,192
Total Non-Gaming Revenue 2014	\$9,794,251	\$12,204,842	\$5,769,884
Full Time Employees 2010	22	26	18
Full Time Employees 2011	82	0	5
Full Time Employees 2012	23	6	1
Full Time Employees 2013	22	2	4
Full Time Employees 2014	22	5	3
Size of Facility	87,949 sq feet	257,160 sq feet	160,500 sq feet
Size of Site	144.9 acres	585 acres	115.1 acres
Total Investment	\$62,924,026	\$59,963,279	\$113,623,921
Food & Beverage Outlets	6	8	14

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