

### **Domestic Slot Machines**

Successful gaming operators are basing their slot machine or any gaming device purchases on the likes and dislikes of their consumer, in order to provide them the best entertainment experience they come to expect in a Casino. Slot machine purchases are a major share of the capital outlay and purchasing decisions are made prudent to their business model as well as to the governing body of each jurisdiction.

Prior to making decisions to purchase any gaming devices, peripheral equipment and systems, the operator needs to understand the regulatory requirements of the governing body of that jurisdiction related to what type of gaming devices and systems permitted to operate. In addition, studies are being made to analyze any gaming competitor in that region and surrounding jurisdictions operating such gaming devices as well as the demographics of its consumer.

From experience, the knowledgeable operator is very familiar with all gaming device providers or manufacturers available in the market place, the fair share in their products' performance in most USA markets as well as their industry's trending in the technologies/electronic platforms etc.

Seneca will utilize its experience and knowledge in choosing the right gaming device mix for its operation based on the variables aforementioned, in order to maximize its return of investment for its own interests as well as the governing jurisdiction's interests. Decisions made based on Domestic manufacturers vs. foreign alone, is not necessarily in the best interests of all parties having stake in the new gaming venue. After saying that however, based on historical and current trending in fair units' share, the leading manufacturers in new gaming device installs, has been dominated by domestically manufactured gaming devices. In fact, almost all slot manufacturers domestically or foreign fabricate their product in the US, even if their companies' of origin are outside the USA.

We welcome the opportunity to discuss and provide data to support the aforementioned information regarding slot manufacturers and trends of their product in the various US jurisdictions as well as the methodology we will utilize to make prudent purchasing decisions that will benefit all interests involved.