

New York Gaming Facility Location Board  
Response to Request for Applications to Develop and Operate a  
Gaming Facility in New York State

**TIOGA DOWNS, RACETRACK, LLC**

*Exhibit VIII.B.6.*

As construction manager for Tioga Downs, LPCiminelli brings more than 50 years of construction expertise to the Gaming Facility in New York State Application. LPCiminelli's history and construction expertise can be found in Exhibit VIII.C.18.a.

As a New York based firm, LPCiminelli understands and supports the need to create robust community involvement in the Tioga Downs project. LPCiminelli has established strong working relationships throughout New York State with contracting communities for a half-century. We know and understand the subcontracting community, which allows us to keep our fingers on the pulse of the market. We have the ability to tap into our immense aggregate of contacts, which strongly consists of New York State vendors, to market the project to the contracting community driving interest and competition.

Additionally, LPCiminelli utilizes a web-based qualification system, iSqFt, and documents history in it. With risk being an inherent element of all construction projects, this prequalification process is a screening process applied to subcontractors before bidding to help mitigate the risk of project failure. The procedures ensure the vendors are in good standing to deliver the specified scope of work.

LPCiminelli has successfully worked with Project Labor Agreements (PLA) on a host of projects. For this project, LPCiminelli has already executed a PLA with the Binghamton-Oneonta Building Trades. A copy of this PLA has been included in Exhibit X.B.5 of this application. We are very familiar with the local contracting and supplier community within the Southern Tier of New York, and maintain excellent working relationships. Union subcontractors and suppliers already under contract at Tioga Downs include Streeter Associates, William H Lane, Inc., Blanding Electric, Frey & Campbell, Allied Fire Protection, Matco Electric and Gorick.

LPCiminelli's goal will be to maximize opportunities for local union subcontractors within 50 miles of Tioga Downs to work on this project. We have prepared a preliminary procurement plan to further demonstrate our understanding of the Southern Tier marketplace as follows:

Site Development

- Maxim Construction (MBE)
- JN Giammarino (WBE)
- Gorick
- T&M Excavating
- Doug Gross (WBE)
- Contour Construction
- A-M Electric (MBE)
- Panko Electric (MBE)
- FYM Logic, Inc. (WBE)

Structural Steel

- Rochester Rigging (WBE)

# **TIOGA DOWNS RACETRACK LLC**

*Exhibit VIII.B.6. (cont.)*

- Murphy Steel (WBE)
- Solvay
- Stonebridge
- Berlin
- Amthor
- Schenectady

## Foundations

- Tarco (WBE)
- Mancini
- EJ Construction (MBE)
- Daniel Lynch (WBE)
- W.H. Lane
- Barney & Dickinson (WBE)
- Murphy Steel (WBE)
- Streeter

## Masonry

- Alliance
- CG Hollister
- Casler Masonry, Inc.
- Mainstream Specialties (MBE)
- Rittenburg

## Roofing

- Weathermaster
- R-Tech
- CF Evans
- Hale Roofing
- J&B Installation

## Glass/Glazing

- Forno Enterprises
- Ajay Glass & Mirror
- Southern Glass
- Sterling Glass

## Painting

- KHM (WBE)
- KSP (WBE)
- Cook Painting
- MG Industrial Painting
- E&M Painting

# **TIOGA DOWNS RACETRACK LLC**

*Exhibit VIII.B.6. (cont.)*

## Interiors Package

- John C. Lowery
- Henderson Johnson
- Schalk & Sons
- Mancini
- W.H. Lane
- Streeter
- Daniel Lynch (WBE)

## HVAC

- J&K
- Frey & Campbell
- Evans Mechanical (WBE)
- R&G
- STCF
- Louis Picciano
- Kimble

## Plumbing

- J&K
- Frey & Campbell
- Evans Mechanical (WBE)
- Louis Picciano
- Kimble

## Electrical

- Blanding
- Panko (WBE)
- Matco
- John Mills Electric
- Bouille Electric
- Schuler Haas
- O'Connell
- A-M Electric (MBE)
- FYM Logic, Inc. (WBE)

## Site Restoration and Landscaping

- Maxim (MBE)
- T&M Excavating
- Gorick
- ZMK
- JN Giammarino
- RGL, Inc. (WBE)
- Wehrli Asphalt (WBE)

# **TIOGA DOWNS RACETRACK LLC**

*Exhibit VIII.B.6. (cont.)*

## Interior Millwork & Cabinetry

- EM Pfaff (WBE)
- Allegheny
- Wood Etc.
- T Squared (WBE)
- Conley
- RJ Millwork

## Carpeting/Resilient Floorings

- D&R Jones
- Rug Shop
- Endwell Rug
- B&B Floor Coverings

## Tile

- Martino
- Leva Bros
- D&R Jones
- B&B Floor Coverings
- Terrell Tile

## Elevator

- Otis
- Thyssen Krupp
- Schindler

## Specialties

- Wilcox
- Kraftworks (WBE)
- Alexander Mitchell
- Colonie
- RKB Designs (WBE)

## Slabs on Grade & Topping Slabs

- JD Concrete Pumping
- Streeter
- Mancini
- W.H. Lane
- Consolidated

## Fire Protection

- Davis Ulmer
- Allied
- SRI

## **TIOGA DOWNS RACETRACK LLC**

*Exhibit VIII.B.6. (cont.)*

LPCiminelli also maintains national relationships with specialized subcontractors and suppliers in the gaming industry for millwork, various theming elements and surveillance just to name a few. Additionally, LPCiminelli commits to successfully implementing a plan to ensure that certified minority and women-owned businesses (MWBES) are encouraged to participate in the Tioga Downs project. See Exhibit X.B.2 for more information.

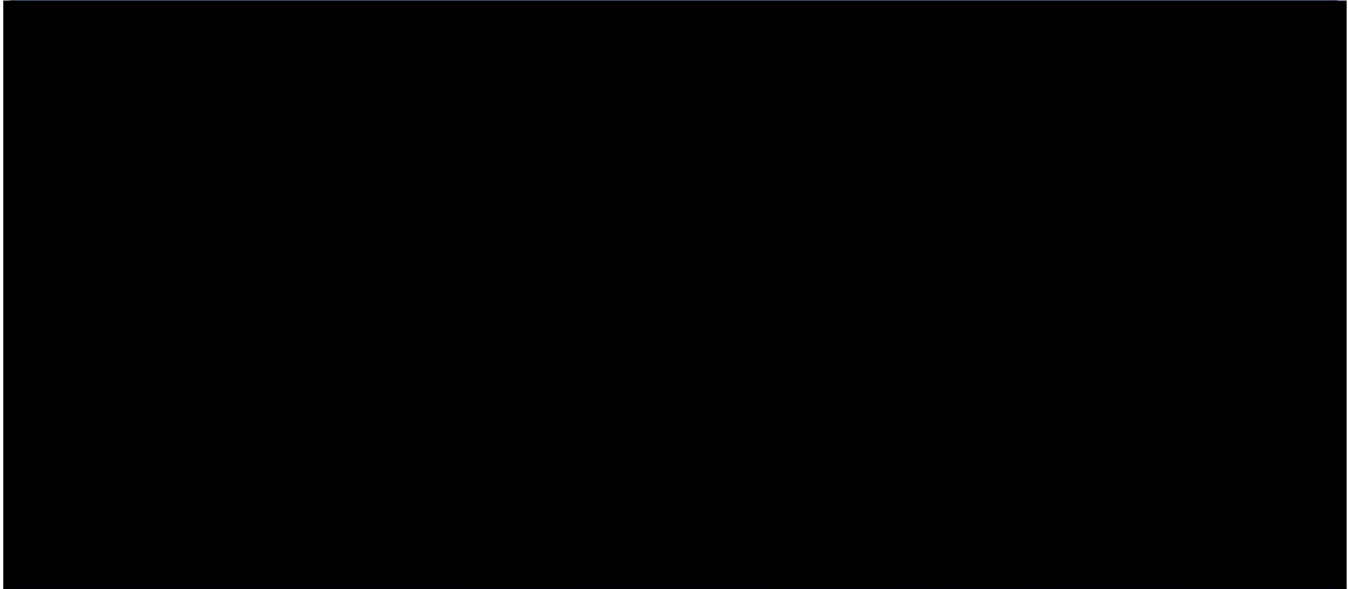
LPCiminelli has also prepared the following preliminary biddable spend by division in an effort to demonstrate how we would maximize New York State participation.

# TIOGA DOWNS RACETRACK, LLC

## Exhibit VIII.B.6. (cont.)

Tioga Downs  
New York State Subcontractors and Suppliers  
Estimated Biddable Spend by Division

Exhibit VIII.B.6.

Division of Work	Budget	Percentage	Expenditures 2014	Expenditures 2015	Expenditures 2016	Total
						
Total	\$60,689,474		\$ 8,730,000	\$ 51,959,474	\$ -	\$60,689,474