# TIOGA DOWNS RACETRACK, LLC Exhibit IX.A.1.b. (cont.)

CONTACT



Cherry

Business Name: <u>Clemens</u> Certer
Name: Tom Weidenau Exec Dir.
Address:
Elmina 44 14902
Contact #:
Email:
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Signature Date \
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### TIOGA DOWNS RACETRACK, LLC Exhibit IX.A.1.b. (cont.)



155 North Main Street

Elmira, New York 14901 · www.firstarena.com · www.f

· (607) 734-PUCK (7825) · www.jackalshockey.com

Fax: (607) 733-2237

Tioga Downs Casino 2384 West River Road PO Box 509 Nichols, NY 13812 April 10, 2014

Re: Support for the Award of a Casino License to Tioga Downs Casino

Dear Ms. Redder,

This letter is in support of Tioga Downs Casino being awarded the NYS full gaming license in the Southern Tier. We feel Tioga Downs is well deserving of the license and know that it would be essential to better the economy and tourism in Upstate New York.

The First Arena looks forward to continuing our partnership with Tioga Downs to increase tourism and increase business activity in the region.

The impact of the annual revenue to our local schools and municipalities generated by the expansion of Tioga Downs into a full gaming facility would bolster southern tier economy.

Tioga Downs has been a first rate community partner and we encourage the selection committee to approve their submission.

Sincerely,

Thomas J. Freeman

Owner First Arena



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#### CEO

Naima Kradjian

May 27, 2014

TO: Tioga Downs Casino and Racing,

I am writing today to express my support for a table gaming license to be awarded to Tioga Downs Casino and Racing.

As the CEO of a performance venue located 30 minutes (31 miles) away, I can attest to the fact that the entertainment offered at this facility does not in any way adversely affect our business. In fact, we have benefited greatly from the direct support in sponsorship dollars, cross promotion and general good will from this organization for the past several years. Tioga Downs is one of our largest corporate sponsors. They are also what I would refer to as team players. The management and the owner of Tioga Downs realizes that a healthy community will grow to enrich all businesses and they are willing to support the various components that are needed b to keep the surrounding community healthy and productive. We would not be where we are today without their support.

The distance from our facility is helpful as is their choice of programming which has great appeal to the surrounding area. Our organization is building a Performing Arts Complex similar to the Clemens Center in Elmira corning which is located 51 minutes from Tioga Downs and is also thriving. A full service Casino located between our venues can serve the community without hurting our sales where a facility nearer to either of us could be of great concern.

The Country Fair theme of Tioga Downs shows a sensitivity for the culture and history of the Southern Tier. The addition of standard bred racing is reflective of the rich agricultural tradition and relaxed atmosphere and identity of upstate New York. While it is clear that there is a desire to entice global tourism to our community, any entertainment facility should also be a welcome amenity to the local population. As we expand our operations we look to proven professionals like the staff and designers at Tioga Downs for ways to remain relevant with our local constituency while offering a state of the art experience as they continue to do.

While there is never completely "sure thing" when placing a bet on a new enterprise. I have found the best strategy is to study past behavior. Tioga Downs has a track record of business success and philanthropy over many years. This reflects the values and commitment to excellence.

Please feel free to contact me at 772-2404, ext. 303, my cell 727-5851 or at nkradjian@goodwilltheatre.net with any questions

Naima Kradijan CEO

## TIOGA DOWNS RACETRACK, LLC Exhibit IX.A.1.b. (cont.)



Tioga Downs Casino 2384 West River Road PO Box 509 Nichols, NY 13812 Attn: Jay Dinga

Re: Support for the Award of a Casino License To Tioga Downs, Nichols, NY

Dear Mr. Dinga,

This letter supports the expansion of casino gaming at Tioga Downs in Nichols, NY. The award of the one available casino license in the Eastern Southern Tier area would be well deserved and essential to the continued valuable economic and tourism development in Tioga County.

Watkins Glen International looks forward to continuing our partnership with Tioga Downs to bolster tourism in the region.

Tioga Downs has made a significant private investment, converting a long time vacant horse track into a fabulous tourism destination. In addition, in anticipation of the passage of the Upstate New York Gaming and Economic Development Act, preparations for the expansion of the current faculty into a full casino have been readied for immediate implementation.

The impact of the annual revenue to our local schools, and municipalities generated by the expansion of Tioga Downs into a gaming faculty would bolster the economy. In 2011, Tioga County was devastated by flooding. The losses the community and businesses endured were staggering.

Tioga Downs has been a first rate community partner and we encourage the selection committee to approve their submission.

Sincerely,

Michael P. Printup

President

Watkins Glen International