

# TIOGA COUNTY STRATEGIC PLAN



March 2005



## TIOGA COUNTY 2010 STRATEGIC PLAN

ADOPTED MARCH 15, 2005

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A downloadable copy of this Plan is available at [www.tiogacountyny.com](http://www.tiogacountyny.com)

Exhibit VIII.B.5. (cont.)

- Work with the Tioga Employment Center and New York State Department of Labor to bring training assistance programs to basic activity employers
- Attend and support the Tioga County Chamber of Commerce Industrial Business Group which discusses current issues with local basic business leaders.
- Research for alternate funding sources for businesses and perform project related grant writing on behalf of the company
- Work with existing basic activity Tioga County businesses to expand operations and employment
  - Assist major basic activity businesses formulate expansion plans and financing packages
  - Locate and utilize business development resources in the region
  - Act as a third party on behalf of the business during the evaluation process
  - Research for alternate funding sources for businesses and perform project related grant writing on behalf of the company
- Foster “homegrown” business development by local residents starting basic activity businesses
  - Establish business seminars for local residents on how to start and maintain a successful business
  - Meet with local residents to discuss the process of starting a business. A priority shall be given to basic activity businesses
  - Work with the Tioga County Chamber of Commerce, Small Business Development Center (SBDC), and Service Corps of Retired Executives (SCORE) to develop a process for supporting new and existing businesses in need of business assistance
  - Research for alternate funding sources for businesses and perform project related grant writing on behalf of the company
- Attract new basic activity business and industry through a series of approaches outlined in Goal #2 “Increase and diversify the basic activity industry base”

**GOAL: Increase and diversify the basic activity industry base in Tioga County. (Long Term)**

- Task:** Facilitate the location of 100 new basic activity businesses to Tioga County by 2010.
- Inventory and/or have site control of available buildings and vacant sites in properly zoned areas which meet the requirements of basic activity businesses.
  - Identify, research and prepare for shovel ready (prepare for occupation) one (1) new site (building) each year. Continue to work cooperatively with private owners seeking to develop property or buildings within the county. If warranted, legal property control through the Tioga County Local Development Corporation or Tioga County Industrial Development Agency furthers our position to negotiate with business prospects. **The following are properties approved by the Tioga County Legislature as priorities to have an active role in development:**
    - 434 Site (Southside Square)
    - 231 Main Street – Former County Office Building
    - Tioga Park Racetrack**
    - Lounsberry East
    - Tioga County Industrial Park
    - Howland Brothers Company, Inc. property on NYS Route 38
  - Continuously update available site and building list on NYS Site Finder
  - Inventory and target infrastructure (municipal water, municipal sewer, three-phase electric, natural gas and telecommunications) at locations suitable for basic activity businesses
    - Continue active role in Tioga County Water and Sewer Study and begin implementation of resulting recommendations
    - Partner with public and private entities during construction of infrastructure to maximize future and appropriate development potential
  - Network with regional workforce development professionals to add input with new human resource programs and policies that support basic activity businesses