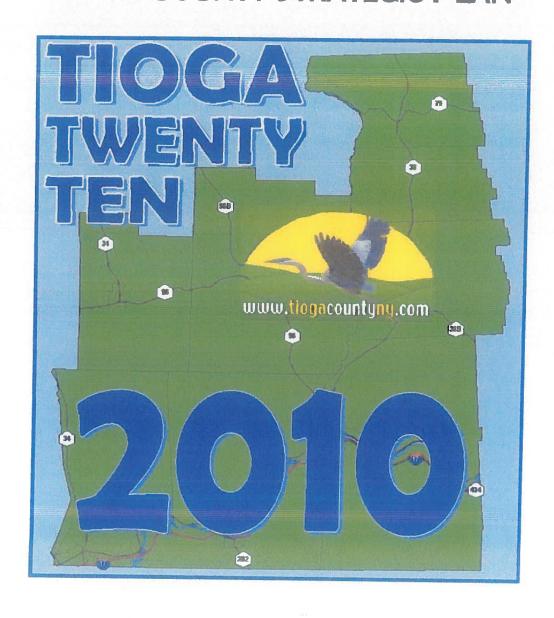
Exhibit VIII.B.5. (cont.)

TIOGA COUNTY STRATEGIC PLAN



March 2005

Exhibit VIII.B.5. (cont.)



TIOGA COUNTY 2010 STRATEGIC PLAN

ADOPTED MARCH 15, 2005

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Tioga County REAP
Department Heads "Strategic Planning Group"
Tioga County Council of Governments
Local Municipal Planning Boards
Cornell University's Community and Rural Development Institute (CaRDI)

Special thanks to:

Don and Brenda Tobias and Tim Cullenen, CaRDI

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A downloadable copy of this Plan is available at www.tiogacountyny.com

TIOGA DOWNS RACETRACK, LLC

Exhibit VIII.B.5. (cont.)

Work with the Tioga Employment Center and New York State Department of Labor to bring training assistance programs to basic activity employers

Attend and support the Tioga County Chamber of Commerce Industrial Business Group which discusses current issues with local basic business leaders.

Research for alternate funding sources for businesses and perform project related grant writing on behalf of the company

Work with existing basic activity Tioga County businesses to expand operations and employment
Assist major basic activity businesses formulate expansion plans and financing packages
Locate and utilize business development resources in the region

Act as a third party on behalf of the business during the evaluation process

Research for alternate funding sources for businesses and perform project related grant writing on behalf of the company

Foster "homegrown" business development by local residents starting basic activity businesses
Establish business seminars for local residents on how to start and maintain a successful business
Meet with local residents to discuss the process of starting a business. A priority shall be given to
basic activity businesses

Work with the Tioga County Chamber of Commerce, Small Business Development Center (SBDC), and Service Corps of Retired Executives (SCORE) to develop a process for supporting new and existing businesses in need of business assistance

Research for alternate funding sources for businesses and perform project related grant writing on behalf of the company

Attract new basic activity business and industry through a series of approaches outlined in Goal #2
 "Increase and diversify the basic activity industry base"

GOAL: Increase and diversify the basic activity industry base in Tioga County. (Long Term)

Task: Facilitate the location of 100 new basic activity businesses to Tioga County by 2010.

 Inventory and/or have site control of available buildings and vacant sites in properly zoned areas which meet the requirements of basic activity businesses.

Identify, research and prepare for shovel ready (prepare for occupation) one (1) new site (building) each year. Continue to work cooperatively with private owners seeking to develop property or buildings within the county. If warranted, legal property control through the Tioga County Local Development Corporation or Tioga County Industrial Development Agency furthers our position to negotiate with business prospects. The following are properties approved by the Tioga County Legislature as priorities to have an active role in development:

434 Site (Southside Square)

231 Main Street - Former County Office Building

Tioga Park Racetrack

Lounsberry East

Tioga County Industrial Park

Howland Brothers Company, Inc. property on NYS Route 38

Continuously update available site and building list on NYS Site Finder

 Inventory and target infrastructure (municipal water, municipal sewer, three-phase electric, natural gas and telecommunications) at locations suitable for basic activity businesses

Continue active role in Tioga County Water and Sewer Study and begin implementation of resulting recommendations

Partner with public and private entities during construction of infrastructure to maximize future and appropriate development potential

 Network with regional workforce development professionals to add input with new human resource programs and policies that support basic activity businesses