# Attachment VIII.C.18.a.-5

## FIRM OVERVIEW AND CAPABILITIES

#### YEAR ESTABLISHED

1936

#### LOCAL OFFICE

230 Park Avenue New York, NY 10169 212-774-3606

#### MAIN POINT OF CONTACT

Bill Dow, RA, PP Principal in Charge (M) 860-670-1752 bdow@jcj.com

#### SIZE OF FIRM

91 Total Staff 39 Registered Architects 29 LEED AP 6 Office Locations

#### CAPABILITIES/SERVICES

Project Feasibility
Master Planning
Architecture
Interior Design / FF&E
Construction Documents
Project Management
Construction Admin.
Historic Preservation
Regulatory Approvals
Sustainable Design
Graphic Design
Environmental Branding

### AREAS OF EXPERTISE

Gaming
Hospitality
Corporate / Commercial
Adaptive Reuse
College and University
K-12 Education
Library
Police and Public Safety
Mixed Use Developments

# **JCJ**ARCHITECTURE

JCJ Architecture has been in continuous operation in since 1936 and is a firm with deep capabilities in both gaming/hospitality and public/institutional project types. The firm has built a practice that balances the business and art of design by integrating rigorous methods of management with the highest standards of design and client service. From our network of 6 offices across the nation, the firm provides comprehensive services and has consistently been ranked in the nation's top design firms by both by Architectural Record\* and Engineering News Record\*\*

For more than 20 years, JCJ Architecture has been immersed in the gaming and entertainment marketplace, designing some of the most notable and profitable properties in the industry. JCJ offers clients a proven approach that balances business objectives with the delivery of high-impact entertainment environments. The firm's comprehensive, client-focused planning and design process yields design solutions that address each project's unique challenges and ensure bottom line success. JCJ has extensive experience in the successful implementation of accelerated and alternative delivery methods.

JCJ's approach is to put the client's objectives along side our knowledge of marketplace dynamics and practical experience. These factors are fundamental considerations that drive our architectural solutions. The skill with which we utilize information regarding the project's context and our client's business objectives enables us to provide services that reach far beyond typical design services. Our 20+ years of experience, combined with our point of view, enables JCJ to effectively shape a casino, hotel, resort or entertainment venue's physical space in order to produce optimal results.

JCJ has been responsible for the project management, planning, design and documentation of more than 100 gaming, hospitality and entertainment projects throughout the United States and internationally. Our project includes a diverse range of projects - from regional to destination, and from amenity-driven to gaming-focused.

In addition to the firm's extensive experience with properties throughout the Northeast (Pennsylvania, Massachusetts, Connecticut, Rhode Island, New York, New Hampshire, Maine), JCJ has worked extensively in Oklahoma, California, Arizona, Louisiana, West Virginia, Michigan, Washington and New Mexico.

#### PARTIAL LIST OF RELEVANT PROJECTS

PROJECTS	CONSTRUCTION VALUE
Calder Casino	\$32 M
Central Valley Casino	\$587 M
Chumash Casino and Resort	\$175 M
Cloverdale Casino Resort	\$525 M
Daytona Beach Kennel Club	\$18.8 M
Desert Diamond Hotel & Casino	\$103 M
Downstream Casino Resort	\$199 M
Fingerlakes Racetrack and Gaming	\$10.5 M
Fire Rock Navajo Casino	\$24 M
First Council Hotel & Casino	\$26 M
Foxwoods Resort Casino	\$965 M
Hawaiian Gardens Casino	\$40 M
Mohegan Sun at Pocono Downs	\$278 M
Mystique Casino	\$20 M
Pala Casino	\$125 M
Piaute Palace Casino	\$3.1 M
Resorts World New York City	\$510 M
Seneca Allegany Hotel Casino	\$417 M
Seneca Niagara Spa Hotel & Casino	\$500 M
Twin River at Lincoln Park	\$225 M
Upper Lake Casino	\$26 M
U.S. Grant Hotel	\$60 M
Valley View Casino and Resort	\$10.5 M
Viejas Casino and Turf Club	\$125 M
Wheeling Island Race Track & Gamin	g \$62 M
Wild Horse Pass Hotel & Casino	\$200 M

 $<sup>^{*}</sup>$  JCJ was ranked by Architectural Record as #4 in renovation starts for time period of 1/2011 thru 11/2012.

<sup>\*\*</sup>JCJ has been ranked among ENR's Top 500 Design Firms since the survey began in 2003.

# **JCJ**ARCHITECTURE

#### RELEVANT EXPERIENCE

JCJ Architecture has provided planning and full design services to gaming and entertainment clients throughout the Eastern United States and Canada, including projects in Florida, West Virginia, Delaware, Pennsylvania, New Jersey, New York, Connecticut, Rhode Island, Massachusetts, Maine and Ontario. Projects listed below includes a selection of properties focused in the Northeast.

## **RESORTS WORLD CASINO NEW YORK CITY**

LOCATION
Ozone Park, NY
SIZE
1,086,000 SF
COST
\$510 million

2011



JCJ Architecture with the renowned Singapore-based Genting Group to create Resorts World, the first and only casino in New York City. Located in Queens on the site of the legendary Aqueduct Racetrack, this unique destination serves as a prime example of JCJ's ability to revive an existing property into something new and spectacular. This \$500 million facility provides more than one million square feet of entertainment on multiple levels and has ranked as the top grossing slot floor in the United States.

#### **SENECA NIAGARA CASINO & HOTEL**

Niagara Falls, NY

SIZE

189,458 SF

COST

\$392.2 million

2002-2006



The Seneca Niagara Casino and Hotel development represents the first several phases of the master plan "Vision for the Future." The initial phase included the conversion of an existing 400,000 square foot convention center into a successful operating casino. Phase 2 included 2164 space parking garage and phase 3 included gaming expansion, new events center and a 26 floor, 600 room hotel. The project was completed in multiple phases from 2002 thru 2006.

## **SENECA ALLEGANY CASINO & HOTEL**

Salamanca, NY

SIZE

630,466 SF

COST

\$417 million

2003-2013



JCJ has worked with the Senecas in planning and design of multiple phases of this property from 2003 thru 2013. Beginning in 2003, JCJ provided site selection/feasibility and master planning services, architectural services for Phase One temporary casino, Phase Two casino, hotel and spa expansion and Phase Three hotel expansion. The properties features 68,000 square feet of gaming with fine and casual dining, a full service spa, indoor pool and a 421 room, 11 level hotel.

## **SARATOGA GAMING & RACEWAY**

LOCATION
Saratoga Springs, NY
SIZE
101,000 SF
COST
\$35 million
COMPLETION

2002-2006



The design for Saratoga Gaming and Raceway became the New York State's first VLT venue and one of the most successful examples of how gaming can transform an established racing environment into a multi-faceted and reinvigorated entertainment complex. The famed racetrack's initial roll-out included 1,324 video gaming machines, two restaurants, three full-service bars, a food court with trackside open air patio. Saratoga's popularity has given rise to a expansion plan which significantly enhances gaming, entertainment, and dining.

## **MOHEGAN SUN AT POCONO DOWNS**

LOCATION Plains Township, PA SIZE 295,000 SF COST \$314 million COMPLETION

2006 - 2013



In November 2006, Mohegan Sun at Pocono Downs made history as Pennsylvania's first casino. The renovation of the existing Pocono Downs Racetrack facility to include VLTs was just the first step in a wider plan to expand the existing facility into a popular entertainment destination. The first expansion opened in July of 2008 and features a 2,000 machine circular casino. In 2011, JCJ began work on a significant expansion to gaming and addition of a new 218 room hotel, spa and convention center.

#### **FOXWOODS RESORT CASINO**

LOCATION Mashantucket, CT SIZE 5,700,000 SF COST \$986 million COMPLETION

1994-2003



Over the course of nearly a decade, JCJ provided the full range of services that helped Foxwoods Resort Casino grow from fledgling enterprise to one of the most successful gaming and entertainment attractions in the world. Thousands of machines and scores of table games are blended into a variety of separate casino experiences, all linked by a concourses lined with multiple entertainment, retail and dining options. JCJ provided services for over 5 million square feet and \$900 million in construction value.

## **TWIN RIVER GAMING & ENTERTAINMENT COMPLEX**

LOCATION Lincoln, RI SIZE 160,000 SF COST \$160 million COMPLETION 2007-2012



Renovation and expansion of existing facilities at this historic Rhode Island greyhound track transforms the facility into a entertainment destination while efficiently addressing the complex's programmatic and functional needs. Implemented in multiple phases, development involved gaming expansion of 600 VLTs, relocation and consolidation of simulcast and live racing facilities, improvements to dining operations, and relocated "back of house" spaces.

#### MASHPEE WAMPANOAG PROJECT FIRST LIGHT

LOCATION Taunton, MA SIZE 300,000 SF (casino) COST \$257 million COMPLETION



JCJ provided planning, programming, design as well as regulatory support for the full resort development of a new 300,000 square foot casino. The complex will include 7 dining options and several lounges and entertainment amenities. The project will include development of a two-phased, 300-room hotel and conference/meeting facility as well as a 3,500 car parking structure. The project is currently in design development.

# **JCJ**ARCHITECTURE

## **KEY PERSONNEL**

JCJ Architecture has assembled a team of professionals who are experts in their area of practice. Among them are authorities on the regulatory and technical requirements of gaming licensure, the intricacies of gaming and entertainment design, project management and document preparation and quality control. Each one brings years of experience and a dedication to project excellence and client service.



## JIM LAPOSTA, FAIA, LEED AP - CHIEF ARCHITECTURAL OFFICER

Jim LaPosta is JCJ Architecture's Chief Architectural Officer and steward of the firm's practice standards. A dedicated architect with over 25 years of experience in project design, Jim is a member of the prestigious American Institute of Architects College of Fellows. He has played a role of some of the firm's most significant commissions, including renovation of the David H. Koch Theater at Lincoln Center and the Saratoga Gaming and Raceway. Jim is a registered architect in 25 states, including New York and holds a Masters of Architecture from Renssalaer Polytechnic Institute.



## **BILL DOW, RA, PP - PRINCIPAL IN CHARGE**

Bill Dow is a registered architect and professional planner with more than 30 years in development and delivery of large scale projects across the United States and abroad. He commands a leading role in JCJ's most complex, high-visibility projects and is an expert in licensing and the regulatory environment. Notable projects include the Seneca Nation Casino Resort properties in western New York, Resorts World Casino New York City, and Foxwoods Resort Casino. Bill has a Masters of Architecture from University of Pennsylvania and is a registered architect in 9 states.



## JEFF WYNKOOP, AIA, LEED AP - PROJECT MANAGER

Jeff Wynkoop brings over 25 years of experience in the management and delivery of a broad range of project types, including gaming, entertainment, hospitality, corporate and institutional. His vast base of knowledge comes from experiences in the resolution of project issues and the development of solutions. Key projects include Resorts World Casino New York City, Harrah's Chester Casino and Racetrack, and Harrah's Station Square Casino. Jeff is a graduate of North Dakota State University and has continued his education at Harvard University's Graduate School of Design.



#### **CHRISTIE PEZZETTA - INTERIOR DESIGN**

Christie Pezzetta is a gifted senior interior designer with 30 years of experience in the design of hospitality projects including gaming, hotels, dining and entertainment. Christie works diligently with clients and the project team to provide functional and aesthetically pleasing interior spaces. Key projects include Resorts World Casino New York City, Seneca Niagara Casino & Hotel, Seneca Allegany Casino & Hotel and Mohegan Sun at Pocono Downs. Christie holds a Bachelor of Fine Arts from the University of Massachusetts, Amherst.



## JI-YONG SUNG, NCIDQ, IIDA, LEED AP - INTERIOR DESIGN

Ji-yong Sung has been in practice for over 20 years and is a licensed interior designer. With experience with multiple project types including gaming, hotel, retail, mixed use and corporate, Ji-yong is able to successfully translate the Owner's vision into creative design solutions that are both responsible and innovative. Key projects include Seneca Allegany Casino & Hotel, Foxwoods Resort Casino, Resorts World Casino New York City and Twin River Casino. Ji-Yong holds a Bachelor of Architecture from Hong-Ik University, in Seoul, South Korea.



# NATHAN TUTTLE, AIA, LEED AP - PROJECT ARCHITECT

Nathan Tuttle is a technical architect and document team leader with over 10 years of experience in the creation of comprehensively coordinated documentation. A passionate advocate for sustainability, Nate incorporates his experience in the implementation of a variety of project types and a broad base of knowledge on sustainable practices. Nate holds a Bachelor of Architecture from Roger Williams University.

JCJ Architecture draws from a large group of talented professionals in developing the project designs, presentations, research and development of project components, and construction documentation and project administration. Further information about our firm and our experience may be reviewed on our website: www.JCJ.com