

Template for Item VIII.A.3. - Gaming revenues and visitation for first 10 years

AVERAGE CASE

NAME OF APPLICANT: Concord Kiamesha LLC

Instructions

Submit 10-year projections, starting from date of opening:
 Projected Opening Date (mm/dd/yyyy): 1/1/2017

- POPULATE EMPTY CELLS, BLANKS AND BRACKETED INFORMATION AS NECESSARY.
- IN ADDITION TO COMPLETING THIS WORKSHEET, THE APPLICANT SHALL PROVIDE (IN THE ASSUMPTIONS SECTION) A DETAILED DESCRIPTION OF ALL ASSUMPTIONS RELEVANT TO THE PROJECTIONS INCLUDED HEREIN.
- PROVIDE ALL DOLLAR AMOUNTS IN CURRENT-YEAR (UNINFLATED) DOLLARS
- ADD ROWS AS NECESSARY. PLEASE DO NOT DELETE COLUMNS.

GROSS GAMING REVENUES

	Unit of Measure	Adult Population of Geographic Area	Year 1 (2017)	Year 2 (2018)	Year 3 (2019)	Year 4 (2020)	Year 5 (2021)	Year 6 (2022)	Year 7 (2023)	Year 8 (2024)	Year 9 (2025)	Year 10 (2026)
LOCAL MARKET PARTICIPANTS (Total local market patrons within ____ [miles/minutes] of gaming facility)												
Primary (within 30 minutes)	##/\$	130,032	21,707,177	24,232,169	25,201,456	25,957,499	26,668,735	27,399,458	28,150,203	28,921,519	29,713,968	30,528,131
NYC North Suburbs (30-90 minutes)	##/\$	755,961	39,392,731	43,974,918	45,733,914	47,105,932	48,396,634	49,722,702	51,085,104	52,484,836	53,922,921	55,400,409
Secondary West (30-90 minutes)	##/\$	191,899	17,379,346	19,400,923	20,176,959	20,782,268	21,351,702	21,936,739	22,537,806	23,155,342	23,789,798	24,441,638
Secondary North (30-90 minutes)	##/\$	28,364	1,335,537	1,490,888	1,550,523	1,597,039	1,640,798	1,685,756	1,731,945	1,779,401	1,828,156	1,878,248
Secondary East (30-90 minutes)	##/\$	409,932	15,740,854	17,571,840	18,274,713	18,822,955	19,338,704	19,868,584	20,412,983	20,972,299	21,546,940	22,137,326
NYC Area (60-120 minutes)	##/\$	8,128,105	43,380,209	48,426,221	50,363,270	51,874,168	53,295,520	54,755,817	56,256,127	57,797,545	59,381,197	61,008,242
Northern NJ(60-120 minutes)		2,421,290	33,897,481	37,840,456	39,354,075	40,534,697	41,645,348	42,786,430	43,958,778	45,163,249	46,400,722	47,672,102
Bethlehem (90-150 minutes)		691,033	1,065,872	1,189,855	1,237,450	1,274,573	1,309,496	1,345,377	1,382,240	1,420,113	1,459,024	1,499,002
Poconos (60-150 minutes)		188,511	1,343,376	1,499,638	1,559,623	1,606,412	1,650,428	1,695,649	1,742,110	1,789,844	1,838,886	1,889,271
Wilkes Barre (60-150 minutes)		410,549	2,712,785	3,028,338	3,149,472	3,243,956	3,332,840	3,424,160	3,517,982	3,614,375	3,713,409	3,815,156
Nicols and Binghamton (60-150 minutes)		316,490	4,800,352	5,358,732	5,573,081	5,740,274	5,897,557	6,059,150	6,225,171	6,395,741	6,570,984	6,751,029
Central NY (90-150 minutes)		297,490	4,914,526	5,486,187	5,705,634	5,876,803	6,037,828	6,203,264	6,373,234	6,547,860	6,727,272	6,911,599
Tertiary East (90-150 minutes)		1,817,143	12,482,000	13,933,913	14,491,270	14,926,008	15,334,981	15,755,159	16,186,850	16,630,370	17,086,042	17,554,200
Philadelphia (over 150 minutes)		2,953,019	2,812,840	3,140,031	3,265,633	3,363,602	3,455,764	3,550,452	3,647,735	3,747,683	3,850,369	3,955,869
Syracuse (120-over 150 minutes)		590,847	4,905,894	5,476,551	5,695,613	5,866,481	6,027,223	6,192,368	6,362,039	6,536,359	6,715,456	6,899,459
Saratoga (90-over 150 minutes)		666,235	1,127,866	1,259,060	1,309,422	1,348,705	1,385,660	1,423,627	1,462,634	1,502,710	1,543,884	1,586,187
Central NJ (120-150 minutes)		1,516,797	6,744,336	7,528,842	7,829,995	8,064,895	8,285,873	8,512,906	8,746,160	8,985,805	9,232,016	9,484,973
(add additional Geographic Areas below as needed. Total here)	##/\$											
Total local market participants	#	21,513,698										
Total annual estimated gross gaming revenues from local market participants	\$		215,743,183	240,838,561	250,472,104	257,986,267	265,055,091	272,317,600	279,779,102	287,445,050	295,321,044	303,412,841
Visitation												
Local market gaming visitors	#	N/A	755,125	814,456	830,426	836,405	842,427	848,492	854,601	860,755	866,952	873,194
Average Visits per year	#	N/A	3.3	3.3	3.3	3.3	3.3	3.3	3.3	3.3	3.3	3.3
Total local market gaming visitation	#	N/A	2,491,913	2,687,705	2,740,405	2,760,136	2,780,009	2,800,025	2,820,185	2,840,490	2,860,942	2,881,540
Average spend per visit	\$	N/A	\$87	\$90	\$91	\$93	\$95	\$97	\$99	\$101	\$103	\$105
TOURISTS (Patrons from more than ____ [miles/minutes] of gaming facility)												
Tourist gaming visits per year	#	N/A										
New York	#	N/A	70,462	75,998	77,489	78,047	78,608	79,174	79,744	80,319	80,897	81,479
New Jersey	#	N/A	19,084	20,583	20,986	21,138	21,290	21,443	21,597	21,753	21,910	22,067
Florida			8,808	9,500	9,686	9,756	9,826	9,897	9,968	10,040	10,112	10,185
Pennsylvania			8,808	9,500	9,686	9,756	9,826	9,897	9,968	10,040	10,112	10,185
Massachusetts			7,340	7,917	8,072	8,130	8,188	8,247	8,307	8,367	8,427	8,487
Connecticut	#	N/A	5,872	6,333	6,457	6,504	6,551	6,598	6,645	6,693	6,741	6,790
Texas	#	N/A	2,936	3,167	3,229	3,252	3,275	3,299	3,323	3,347	3,371	3,395
Michigan	#	N/A	2,936	3,167	3,229	3,252	3,275	3,299	3,323	3,347	3,371	3,395
Other	#	N/A	20,551	22,166	22,601	22,764	22,927	23,093	23,259	23,426	23,595	23,765
Total gaming visits per year	#		146,796	158,330	161,435	162,597	163,768	164,947	166,134	167,331	168,535	169,749
Annual estimated gross gaming revenue from tourist gaming visitors - slots/electronic games	\$	N/A	\$10,179,189	\$11,363,238	\$11,817,768	\$12,172,301	\$12,505,822	\$12,848,481	\$13,200,530	\$13,562,224	\$13,933,829	\$14,315,616
Annual estimated gross gaming revenue from tourist gaming visitors - house banked table games	\$	N/A	\$2,705,860	\$3,020,608	\$3,141,432	\$3,235,675	\$3,324,332	\$3,415,419	\$3,509,002	\$3,605,148	\$3,703,929	\$3,805,417
Annual estimated gross gaming revenue from tourist gaming visitors - Other	\$	N/A										

Total annual estimated gross gaming revenues from tourist gaming visitors	\$		\$12,885,049	\$14,383,846	\$14,959,200	\$15,407,976	\$15,830,154	\$16,263,901	\$16,709,532	\$17,167,373	\$17,637,759	\$18,121,033
TOTALS												
TOTAL ANNUAL GROSS GAMING REVENUES - SLOTS/ELECTRONIC GAMES	\$	N/A	\$181,463,132	\$201,625,702	\$209,690,730	\$215,981,452	\$221,899,344	\$227,979,386	\$234,226,021	\$240,643,814	\$247,237,454	\$254,011,760
TOTAL ANNUAL GROSS GAMING REVENUES - TABLE GAMES	\$	N/A	\$47,165,101	\$53,596,706	\$55,740,574	\$57,412,791	\$58,985,901	\$60,602,115	\$62,262,613	\$63,968,609	\$65,721,349	\$67,522,114
TOTAL ANNUAL GROSS GAMING REVENUES - OTHER	\$	N/A										
TOTAL ANNUAL GROSS GAMING REVENUE	\$		\$228,628,233	\$255,222,407	\$265,431,304	\$273,394,243	\$280,885,245	\$288,581,501	\$296,488,634	\$304,612,422	\$312,958,803	\$321,533,874
Recaptured Revenue from Out of State venues	\$	N/A	\$39,378,029	\$43,958,506	\$45,716,846	\$47,088,351	\$48,378,572	\$49,704,145	\$51,066,038	\$52,465,248	\$53,902,796	\$55,379,732
Cannibalized gross gaming revenue from existing NY tribal casinos and racetrack Video Lotteries (i.e., cannibalization of existing NY tribal casino and racetrack VLT gross gaming revenues)	\$	N/A	\$42,324,011	\$47,247,165	\$49,137,052	\$50,611,163	\$51,997,909	\$53,422,652	\$54,886,433	\$56,390,321	\$57,935,416	\$59,522,846
Net New Gaming Revenue (sourced in-State)	\$	N/A	\$39,857,094	\$44,493,296	\$46,273,028	\$47,661,219	\$48,967,136	\$50,308,835	\$51,687,298	\$53,103,530	\$54,558,566	\$56,053,471
Net New Gaming Revenue (sourced out-of-State)	\$	N/A	\$81,987,393	\$91,524,216	\$95,185,185	\$98,040,740	\$100,727,057	\$103,486,978	\$106,322,521	\$109,235,758	\$112,228,818	\$115,303,888
TOTAL ANNUAL GROSS GAMING REVENUE	\$		228,628,233	255,222,407	265,431,304	273,394,243	280,885,245	288,581,501	296,488,634	304,612,422	312,958,803	321,533,874

† Include detailed description of the geographic borders and municipalities and/or Zip Codes included in each Geographic Area

Assumptions
1) Tourism to the property reflects tourism to the Catskills as noted in State commissioned Economic Impact of Tourism in New York study
2) Recaptured Revenue from Out of State Venues, Cannibalized GGR, and Net New Gaming Revenue forecasts are based on the local market
3) Net New Gaming Revenue (sourced out-of-State) forecasts omits cannibalized gross gaming revenue
4) Local market revenue includes overnight visits from those guests

Template for Item VIII.A.3. - Gaming revenues and visitation for first 10 years

HIGH CASE

NAME OF APPLICANT: Concord Kiamesha LLC

Instructions

Submit 10-year projections, starting from date of opening:
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- PROVIDE ALL DOLLAR AMOUNTS IN CURRENT-YEAR (UNINFLATED) DOLLARS
- ADD ROWS AS NECESSARY. PLEASE DO NOT DELETE COLUMNS.

GROSS GAMING REVENUES

	Unit of Measure	Adult Population of Geographic Area	Year 1 (2017)	Year 2 (2018)	Year 3 (2019)	Year 4 (2020)	Year 5 (2021)	Year 6 (2022)	Year 7 (2023)	Year 8 (2024)	Year 9 (2025)	Year 10 (2026)
LOCAL MARKET PARTICIPANTS (Total local market patrons within ____ [miles/minutes] of gaming facility)												
Primary (within 30 minutes)	##	130,032	23,877,894	26,655,386	27,721,601	28,553,249	29,335,608	30,139,404	30,965,223	31,813,671	32,685,365	33,580,944
NYC North Suburbs (30-90 minutes)	##	755,961	43,332,004	48,372,409	50,307,306	51,816,525	53,236,298	54,694,972	56,193,615	57,733,320	59,315,213	60,940,449
Secondary West (30-90 minutes)	##	191,899	19,117,281	21,341,015	22,194,655	22,860,495	23,486,873	24,130,413	24,791,586	25,470,876	26,168,778	26,885,802
Secondary North (30-90 minutes)	##	28,364	1,469,091	1,639,977	1,705,576	1,756,743	1,804,878	1,854,331	1,905,140	1,957,341	2,010,972	2,066,073
Secondary East (30-90 minutes)	##	409,932	17,314,939	19,329,024	20,102,185	20,705,250	21,272,574	21,855,443	22,454,282	23,069,529	23,701,634	24,351,059
NYC Area (60-120 minutes)	##	8,128,105	47,718,230	53,268,843	55,399,597	57,061,585	58,625,072	60,231,399	61,881,740	63,577,299	65,319,317	67,109,067
Northern NJ(60-120 minutes)		2,421,290	37,287,229	41,624,502	43,289,482	44,588,167	45,809,882	47,065,073	48,354,656	49,679,574	51,040,794	52,439,312
Bethlehem (90-150 minutes)		691,033	1,172,460	1,308,841	1,361,195	1,402,030	1,440,446	1,479,914	1,520,464	1,562,125	1,604,927	1,648,902
Poconos (60-150 minutes)		188,511	1,477,713	1,649,602	1,715,586	1,767,053	1,815,471	1,865,214	1,916,321	1,968,829	2,022,774	2,078,198
Wilkes Barre (60-150 minutes)		410,549	2,984,064	3,331,172	3,464,419	3,568,352	3,666,124	3,766,576	3,869,780	3,975,812	4,084,750	4,196,672
Nicols and Binghamton (60-150 minutes)		316,490	5,280,387	5,894,605	6,130,389	6,314,301	6,487,313	6,665,065	6,847,688	7,035,315	7,228,082	7,426,132
Central NY (90-150 minutes)		297,490	5,405,979	6,034,805	6,276,198	6,464,484	6,641,610	6,823,591	7,010,557	7,202,646	7,399,999	7,602,759
Tertiary East (90-150 minutes)		1,817,143	13,730,200	15,327,305	15,940,397	16,418,609	16,868,479	17,330,675	17,805,536	18,293,407	18,794,647	19,309,620
Philadelphia (over 150 minutes)		2,953,019	3,094,124	3,454,035	3,592,196	3,699,962	3,801,341	3,905,498	4,012,508	4,122,451	4,235,406	4,351,456
Syracuse (120-over 150 minutes)		590,847	5,396,483	6,024,206	6,265,174	6,453,129	6,629,945	6,811,605	6,998,243	7,189,995	7,387,001	7,589,405
Saratoga (90-over 150 minutes)		666,235	1,240,652	1,384,966	1,440,365	1,483,576	1,524,225	1,565,989	1,608,897	1,652,981	1,698,273	1,744,806
Central NJ (120-150 minutes)		1,516,797	7,418,770	8,281,726	8,612,995	8,871,385	9,114,461	9,364,197	9,620,776	9,884,385	10,155,217	10,433,470
(add additional Geographic Areas below as needed. Total here)	##											
Total local market participants	#	21,513,698										
Total annual estimated gross gaming revenues from local market participants	\$		237,317,502	264,922,417	275,519,314	283,784,894	291,560,600	299,549,360	307,757,013	316,189,555	324,853,149	333,754,125
Visitation												
Local market gaming visitors	#	N/A	830,638	895,902	913,468	920,045	926,670	933,342	940,062	946,830	953,647	960,513
Average Visits per year	#	N/A	3.3	3.3	3.3	3.3	3.3	3.3	3.3	3.3	3.3	3.3
Total local market gaming visitation	#	N/A	2,741,105	2,956,475	3,014,445	3,036,149	3,058,009	3,080,027	3,102,203	3,124,539	3,147,036	3,169,694
Average spend per visit	\$	N/A	\$87	\$90	\$91	\$93	\$95	\$97	\$99	\$101	\$103	\$105
TOURISTS (Patrons from more than ____ [miles/minutes] of gaming facility)												
Tourist gaming visits per year	#	N/A										
New York	#	N/A	77,508	83,598	85,237	85,851	86,469	87,092	87,719	88,351	88,987	89,627
New Jersey	#	N/A	20,992	22,641	23,085	23,251	23,419	23,587	23,757	23,928	24,101	24,274
Florida			9,689	10,450	10,655	10,731	10,809	10,886	10,965	11,044	11,123	11,203
Pennsylvania			9,689	10,450	10,655	10,731	10,809	10,886	10,965	11,044	11,123	11,203
Massachusetts			8,074	8,708	8,879	8,943	9,007	9,072	9,137	9,203	9,269	9,336
Connecticut	#	N/A	6,459	6,967	7,103	7,154	7,206	7,258	7,310	7,363	7,416	7,469
Texas	#	N/A	3,230	3,483	3,552	3,577	3,603	3,629	3,655	3,681	3,708	3,734
Michigan	#	N/A	3,230	3,483	3,552	3,577	3,603	3,629	3,655	3,681	3,708	3,734
Other	#	N/A	22,607	24,383	24,861	25,040	25,220	25,402	25,585	25,769	25,954	26,141
Total gaming visits per year	#		161,476	174,163	177,578	178,857	180,144	181,441	182,748	184,064	185,389	186,724
Annual estimated gross gaming revenue from tourist gaming visitors - slots/electronic games	\$	N/A	\$11,197,108	\$12,499,562	\$12,999,545	\$13,389,531	\$13,756,404	\$14,133,330	\$14,520,583	\$14,918,447	\$15,327,212	\$15,747,178
Annual estimated gross gaming revenue from tourist gaming visitors - house banked table games	\$	N/A	\$2,976,446	\$3,322,668	\$3,455,575	\$3,559,242	\$3,656,766	\$3,756,961	\$3,859,902	\$3,965,663	\$4,074,322	\$4,185,959

Annual estimated gross gaming revenue from tourist gaming visitors - Other	\$	N/A										
Total annual estimated gross gaming revenues from tourist gaming visitors	\$		\$14,173,554	\$15,822,231	\$16,455,120	\$16,948,773	\$17,413,170	\$17,890,291	\$18,380,485	\$18,884,110	\$19,401,535	\$19,933,137
TOTALS												
TOTAL ANNUAL GROSS GAMING REVENUES - SLOTS/ELECTRONIC GAMES	\$	N/A	\$199,609,445	\$221,788,272	\$230,659,803	\$237,579,597	\$244,089,278	\$250,777,324	\$257,648,623	\$264,708,195	\$271,961,200	\$279,412,937
TOTAL ANNUAL GROSS GAMING REVENUES - TABLE GAMES	\$	N/A	\$51,881,611	\$58,956,376	\$61,314,631	\$63,154,070	\$64,884,492	\$66,662,327	\$68,488,874	\$70,365,470	\$72,293,483	\$74,274,325
TOTAL ANNUAL GROSS GAMING REVENUES - OTHER	\$	N/A										
TOTAL ANNUAL GROSS GAMING REVENUE	\$		\$251,491,056	\$280,744,648	\$291,974,434	\$300,733,667	\$308,973,770	\$317,439,651	\$326,137,497	\$335,073,665	\$344,254,683	\$353,687,261
Recaptured Revenue from Out of State venues	\$	N/A	\$43,315,832	\$48,354,356	\$50,288,530	\$51,797,186	\$53,216,429	\$54,674,559	\$56,172,642	\$57,711,773	\$59,293,075	\$60,917,705
Cannibalized gross gaming revenue from existing NY tribal casinos and racetrack Video Lotteries (i.e., cannibalization of existing NY tribal casino and racetrack VLT gross gaming revenues)	\$	N/A	\$46,556,412	\$51,971,882	\$54,050,757	\$55,672,280	\$57,197,700	\$58,764,917	\$60,375,076	\$62,029,353	\$63,728,957	\$65,475,131
Net New Gaming Revenue (sourced in-State)	\$	N/A	\$43,842,804	\$48,942,625	\$50,900,331	\$52,427,340	\$53,863,850	\$55,339,719	\$56,856,027	\$58,413,882	\$60,014,423	\$61,658,818
Net New Gaming Revenue (sourced out-of-State)	\$	N/A	\$90,186,132	\$100,676,638	\$104,703,703	\$107,844,815	\$110,799,762	\$113,835,676	\$116,954,773	\$120,159,334	\$123,451,700	\$126,834,277
TOTAL ANNUAL GROSS GAMING REVENUE	\$		251,491,056	280,744,648	291,974,434	300,733,667	308,973,770	317,439,651	326,137,497	335,073,665	344,254,683	353,687,261

† Include detailed description of the geographic borders and municipalities and/or Zip Codes included in each Geographic Area

Assumptions												
1) Tourism to the property reflects tourism to the Catskills as noted in State commissioned Economic Impact of Tourism in New York study												
2) Recaptured Revenue from Out of State Venues, Cannibalized GGR, and Net New Gaming Revenue forecasts are based on the local market												
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LOW CASE

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Instructions

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- PROVIDE ALL DOLLAR AMOUNTS IN CURRENT-YEAR (UNINFLATED) DOLLARS
- ADD ROWS AS NECESSARY. PLEASE DO NOT DELETE COLUMNS.

GROSS GAMING REVENUES

	Unit of Measure	Adult Population of Geographic Area	Year 1 (2017)	Year 2 (2018)	Year 3 (2019)	Year 4 (2020)	Year 5 (2021)	Year 6 (2022)	Year 7 (2023)	Year 8 (2024)	Year 9 (2025)	Year 10 (2026)
LOCAL MARKET PARTICIPANTS (Total local market patrons within ____ [miles/minutes] of gaming facility)												
Primary (within 30 minutes)	##	130,032	18,451,100	20,597,343	21,421,237	22,063,874	22,668,424	23,289,539	23,927,673	24,583,291	25,256,873	25,948,911
NYC North Suburbs (30-90 minutes)	##	755,961	33,483,822	37,378,680	38,873,827	40,040,042	41,137,139	42,264,297	43,422,339	44,612,111	45,834,482	47,090,347
Secondary West (30-90 minutes)	##	191,899	14,772,444	16,490,784	17,150,416	17,664,928	18,148,947	18,646,228	19,157,135	19,682,040	20,221,328	20,775,393
Secondary North (30-90 minutes)	##	28,364	1,135,207	1,267,255	1,317,945	1,357,483	1,394,678	1,432,892	1,472,154	1,512,491	1,553,933	1,596,511
Secondary East (30-90 minutes)	##	409,932	13,379,726	14,936,064	15,533,506	15,999,511	16,437,898	16,888,297	17,351,036	17,826,454	18,314,899	18,816,727
NYC Area (60-120 minutes)	##	8,128,105	36,873,178	41,162,288	42,808,779	44,093,043	45,301,192	46,542,445	47,817,708	49,127,913	50,474,018	51,857,006
Northern NJ(60-120 minutes)		2,421,290	28,812,859	32,164,388	33,450,964	34,454,492	35,398,546	36,368,466	37,364,962	38,388,762	39,440,614	40,521,286
Bethlehem (90-150 minutes)		691,033	905,992	1,011,377	1,051,832	1,083,387	1,113,072	1,143,570	1,174,904	1,207,096	1,240,171	1,274,151
Poconos (60-150 minutes)		188,511	1,141,869	1,274,692	1,325,680	1,365,450	1,402,864	1,441,302	1,480,794	1,521,367	1,563,053	1,605,881
Wilkes Barre (60-150 minutes)		410,549	2,305,868	2,574,088	2,677,051	2,757,363	2,832,914	2,910,536	2,990,285	3,072,219	3,156,397	3,242,883
Nicols and Binghamton (60-150 minutes)		316,490	4,080,299	4,554,922	4,737,119	4,879,233	5,012,924	5,150,278	5,291,395	5,436,379	5,585,336	5,738,375
Central NY (90-150 minutes)		297,490	4,177,347	4,663,259	4,849,789	4,995,283	5,132,154	5,272,775	5,417,249	5,565,681	5,718,181	5,874,859
Tertiary East (90-150 minutes)		1,817,143	10,609,700	11,843,826	12,317,579	12,687,107	13,034,734	13,391,885	13,758,823	14,135,815	14,523,136	14,921,070
Philadelphia (over 150 minutes)		2,953,019	2,390,914	2,669,027	2,775,788	2,859,061	2,937,400	3,017,885	3,100,575	3,185,530	3,272,814	3,362,489
Syracuse (120-over 150 minutes)		590,847	4,170,010	4,655,068	4,841,271	4,986,509	5,123,139	5,263,513	5,407,733	5,555,905	5,708,137	5,864,540
Saratoga (90-over 150 minutes)		666,235	958,686	1,070,201	1,113,009	1,146,399	1,177,811	1,210,083	1,243,239	1,277,304	1,312,302	1,348,259
Central NJ (120-150 minutes)		1,516,797	5,732,686	6,399,515	6,655,496	6,855,161	7,042,992	7,235,970	7,434,236	7,637,934	7,847,213	8,062,227
(add additional Geographic Areas below as needed. Total here)	##											
Total local market participants	#	21,513,698										
Total annual estimated gross gaming revenues from local market participants	\$		183,381,706	204,712,777	212,901,288	219,288,327	225,296,827	231,469,960	237,812,237	244,328,292	251,022,888	257,900,915
Visitation												
Local market gaming visitors	#	N/A	641,856	692,288	705,862	710,944	716,063	721,218	726,411	731,641	736,909	742,215
Average Visits per year	#	N/A	3.3	3.3	3.3	3.3	3.3	3.3	3.3	3.3	3.3	3.3
Total local market gaming visitation	#	N/A	2,118,126	2,284,549	2,329,344	2,346,115	2,363,007	2,380,021	2,397,157	2,414,417	2,431,800	2,449,309
Average spend per visit	\$	N/A	\$87	\$90	\$91	\$93	\$95	\$97	\$99	\$101	\$103	\$105
TOURISTS (Patrons from more than ____ [miles/minutes] of gaming facility)												
Tourist gaming visits per year	#	N/A										
New York	#	N/A	59,893	64,599	65,865	66,340	66,817	67,298	67,783	68,271	68,762	69,257
New Jersey	#	N/A	16,221	17,495	17,839	17,967	18,096	18,227	18,358	18,490	18,623	18,757
Florida			7,487	8,075	8,233	8,292	8,352	8,412	8,473	8,534	8,595	8,657
Pennsylvania			7,487	8,075	8,233	8,292	8,352	8,412	8,473	8,534	8,595	8,657
Massachusetts			6,239	6,729	6,861	6,910	6,960	7,010	7,061	7,112	7,163	7,214
Connecticut	#	N/A	4,991	5,383	5,489	5,528	5,568	5,608	5,649	5,689	5,730	5,771
Texas	#	N/A	2,496	2,692	2,744	2,764	2,784	2,804	2,824	2,845	2,865	2,886
Michigan	#	N/A	2,496	2,692	2,744	2,764	2,784	2,804	2,824	2,845	2,865	2,886
Other	#	N/A	17,469	18,841	19,211	19,349	19,488	19,629	19,770	19,912	20,056	20,200
Total gaming visits per year	#		124,777	134,581	137,219	138,207	139,202	140,205	141,214	142,231	143,255	144,286
Annual estimated gross gaming revenue from tourist gaming visitors - slots/electronic games	\$	N/A	\$8,652,311	\$9,658,753	\$10,045,103	\$10,346,456	\$10,629,949	\$10,921,209	\$11,220,450	\$11,527,891	\$11,843,755	\$12,168,274
Annual estimated gross gaming revenue from tourist gaming visitors - house banked table games	\$	N/A	\$2,299,981	\$2,567,517	\$2,670,217	\$2,750,324	\$2,825,683	\$2,903,106	\$2,982,651	\$3,064,376	\$3,148,340	\$3,234,604

Annual estimated gross gaming revenue from tourist gaming visitors - Other	\$	N/A										
Total annual estimated gross gaming revenues from tourist gaming visitors	\$		\$10,952,292	\$12,226,269	\$12,715,320	\$13,096,779	\$13,455,631	\$13,824,316	\$14,203,102	\$14,592,267	\$14,992,095	\$15,402,878
TOTALS												
TOTAL ANNUAL GROSS GAMING REVENUES - SLOTS/ELECTRONIC GAMES	\$	N/A	\$154,243,662	\$171,381,847	\$178,237,120	\$183,584,234	\$188,614,442	\$193,782,478	\$199,092,118	\$204,547,242	\$210,151,836	\$215,909,996
TOTAL ANNUAL GROSS GAMING REVENUES - TABLE GAMES	\$	N/A	\$40,090,336	\$45,557,200	\$47,379,488	\$48,800,872	\$50,138,016	\$51,511,798	\$52,923,221	\$54,373,317	\$55,863,146	\$57,393,797
TOTAL ANNUAL GROSS GAMING REVENUES - OTHER	\$	N/A										
TOTAL ANNUAL GROSS GAMING REVENUE	\$		\$194,333,998	\$216,939,046	\$225,616,608	\$232,385,106	\$238,752,458	\$245,294,276	\$252,015,339	\$258,920,559	\$266,014,982	\$273,303,793
Recaptured Revenue from Out of State venues	\$	N/A	\$33,471,325	\$37,364,730	\$38,859,319	\$40,025,098	\$41,121,786	\$42,248,523	\$43,406,133	\$44,595,461	\$45,817,376	\$47,072,772
Cannibalized gross gaming revenue from existing NY tribal casinos and racetrack Video Lotteries (i.e., cannibalization of existing NY tribal casino and racetrack VLT gross gaming revenues)	\$	N/A	\$35,975,409	\$40,160,090	\$41,766,494	\$43,019,489	\$44,198,223	\$45,409,254	\$46,653,468	\$47,931,773	\$49,245,103	\$50,594,419
Net New Gaming Revenue (sourced in-State)	\$	N/A	\$33,878,530	\$37,819,302	\$39,332,074	\$40,512,036	\$41,622,066	\$42,762,510	\$43,934,203	\$45,138,000	\$46,374,781	\$47,645,450
Net New Gaming Revenue (sourced out-of-State)	\$	N/A	\$69,689,284	\$77,795,584	\$80,907,407	\$83,334,629	\$85,617,998	\$87,963,931	\$90,374,143	\$92,850,395	\$95,394,495	\$98,008,305
TOTAL ANNUAL GROSS GAMING REVENUE	\$		194,333,998	216,939,046	225,616,608	232,385,106	238,752,458	245,294,276	252,015,339	258,920,559	266,014,982	273,303,793

† Include detailed description of the geographic borders and municipalities and/or Zip Codes included in each Geographic Area

Assumptions												
1) Tourism to the property reflects tourism to the Catskills as noted in State commissioned Economic Impact of Tourism in New York study												
2) Recaptured Revenue from Out of State Venues, Cannibalized GGR, and Net New Gaming Revenue forecasts are based on the local market												
3) Net New Gaming Revenue (sourced out-of-State) forecasts omits cannibalized gross gaming revenue												
4) Local market revenue includes overnight visits from those guests												