

EXHIBIT IX.B.4. Local Agreements MOHEGAN SUN AT THE CONCORD

Local Agreements: Collaboration with Tourism & Other Industries

With an extraordinary customer base throughout the New England region, Mohegan Sun at the Concord (MSC) is uniquely positioned to attract new visitors to the Sullivan County Catskills. Our destination resort will prompt existing visitors to extend their stays, as well as complement and enhance the hospitality industry of Sullivan County and the Catskill Region.

The region knows the Mohegan Sun brand. For more than 17 years, Mohegan Sun has set the standard for quality in hospitality and product. Such attributes set a firm foundation for the collaboration with I Love New York, the Sullivan County Visitors Association (SCVA), the Sullivan County Partnership for Economic Development, The Sullivan County International Airport, and the many restaurants and retail establishments that will become our Mohegan Sun Momentum Points Program redemption partners.

Through these partnerships, we hope to aid New York's tourism industry by:

- Extending the average length of stay;
- Extending the tourism season; and
- Helping to fill under-occupied weekend hotel rooms.

Sullivan County Visitors Association (SCVA)

Mohegan Sun at the Concord has discussed conceptual plans with SCVA to work toward leveraging the amenities and the approximately 30,000 square feet of multi-purpose space at the destination resort to help meeting planners and organizations add new and interesting elements to their conferences and events, both large and small. Furthermore, discussions identified the importance of linking all of the hotels that are part of the SCVA network membership to MSC and the importance of Sullivan County Catskills tourism.

We also have a letter from SCVA and the Sullivan County Partnership for Economic Development (SCP), where each has agreed to partner with MSC to promote tourism and economic growth in the Sullivan County Catskills.

Other Agreements

We plan to collaborate with "I Love New York", The Sullivan County International Airport, and the Metro-North Transit Authority (MTA), Shortline/Coach USA and Stewart International Airport to promote to travelers not only the culture, dining, education, sports, conferences, and recreation that the Sullivan County Catskills area offers, but to package a world class, convenient gaming opportunity along with such attributes.

Greater New York Opportunities

Having met with a variety of the stakeholders in the Sullivan County Catskills and surrounding area, we have identified a number of areas to explore further collaboration:

- Through an increased focus on the leisure tourism market and to work with SCVA;

- To assist in establishing a unified goal for messaging and promoting the Sullivan County Catskills through the vision of SCVA and I Love New York, Sullivan County International Airport, Stewart International Airport, and other stakeholders;
- To pursue strategies that would enhance and extend the business traveler experience in the Sullivan County Catskills;
- To craft with stakeholders packages and offerings that would incentivize the overall travel market in a way that would appeal to a variety of travelers who base their travel decisions in part on sports, cultural, dining, and education-related attractions;
- As part of its ground shuttle program, MSC will retain a vendor to operate shuttles between MSC and area businesses and business districts, key transportation hubs, area tourism and cultural attractions, and other entertainment venues;
- To participate as an active member of SCVA and to demonstrate commitment through active board member participation; and
- To adopt a formal understanding with SCVA and SCP that seeks to create a balanced partnership.

With the national tourism trend growing, this kind of collaboration with a destination resort casino, arguably unique to the Sullivan County Catskills more so than any other city in America (notwithstanding gaming-centric Las Vegas), can help to maintain a balanced approach in all market segments and will guard against the risks of over-reliance in any one sector.

Our destination resort will offer integration, rather than separation, from the community and surrounding region through such collaboration. The Mohegan Sun Momentum Points Program, for example, is one of the strongest and most robust in the gaming industry because it invites participation in points earned to be redeemed throughout the local community. We have already generated documented interest in our points program for many Sullivan County and Mid-Hudson businesses and we intend to partner with many more.

Additionally, MSC is forming partnerships with area hotels, restaurants, and attractions to allow clients to understand and enjoy the entire region. Such a strategy promotes a greater appreciation for surrounding attractions and encourages repeat visitation.

Please see attachment IX.B.4.1 which demonstrates local agreements MSC has already assumed with local businesses.