

June 9, 2014

Ms. Gail P. Thorpe
Supervisor of Contract Administration
New York State Gaming Commission
Contracts Office
One Broadway Center
Schenectady, NY12301-7500

RE: Mohegan Sun at The Concord

Dear Ms. Thorpe:

I am writing this letter to express the full support of the Partnership for Economic Development in Sullivan County for the Mohegan Sun at the Concord gaming license application. The Partnership is made up of over 240 businesses concerned with the economic revitalization of Sullivan County. The promise of critically needed investment, cross marketing opportunities, jobs, and the expanded economic impact that will result, make the Mohegan Sun at the Concord Resort Destination Casino Project the prudent choice for a New York gaming license. It is clearly evident by the highlights of the project below that Mohegan Sun will make an extraordinary impact on Sullivan County and the entire Hudson Valley Region.

- 800,000 sq. ft of total development.
- Approximately 63,000 square feet of gaming space with approximately 2,100 gaming positions, including a mix of slot machines and table games, and a high-end VIP gaming area.
- A 252-room hotel tower connected directly to the gaming floor, which will contain 21 suites and feature 24-hour room service and a fitness center;
- Nine diverse dining options, including a signature steakhouse with at least 130 seats, a casual branded restaurant with at least 130 seats, an approximately 180-seat 24-hour cafe, and five branded quick serve venues in a food court setting;
- Approximately 30,000 square feet of state-of-the-art meeting and event space;
- An approximately 250-seat entertainment lounge and a centrally located bar and lounge on the gaming floor;
- Golf at the nearby "Monster" championship golf course, including access to a new clubhouse; and approximately 2,000 parking spaces, including over 300 underground valet spaces.

In terms of readiness and the immediate impact of the project, Mohegan Sun at the Concord, its affiliates and development team have a measurable jump on all other projects in the region and in other regions in New York State. Not only has the development team completed approvals, but they have also completed the initial

construction and remediation work need to proceed moving forward. In other words, they are ready now. The economic impact of this project will be felt immediately upon award of a license since they will be ready to put their plan to action far sooner than most other proposals.

Finally, experience matters. Particularly in the gaming and resort industry versus other business ventures. With the many years Mohegan Sun has operated successfully resort destination casino ventures in the Northeast market place, I have a strong comfort level in knowing that they have amassed vast experience in marketing their multiple properties to this particular market. Moreover, Mohegan sun at the Concord intends to participate in the Mohegan Tribal Authority's "Mohegan Sun Players Club" giving access to 4.5 million customers immediately. So as you evaluate readiness, speed to market and revenues to New York State among other benchmarks, clearly Mohegan Sun at the Concord can deliver on all fronts today. Again, I fully support the Mohegan Sun at The Concord application and look forward to the revitalization of the Sullivan County Catskills.

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respectfully submitte

Marc A. Baez President/CEO