

EXHIBIT VIII.B.7.a.

TABLES FOR TOTAL EMPLOYEES,
PAY RATE, IN REGION AND
IN STATE EMPLOYEES



The attached tables contain Applicant's estimated headcount, FTE and wages upon opening of the Gaming Facility. Applicant has estimated staffing needs based on the expected business volumes for the Gaming Facility and the overall size of the facility. Therefore, we do not anticipate any material difference in staffing needs between our high, average, or low revenue scenarios.

Applicant anticipates that nearly all of the job positions will be filled by New York State residents, except for a few members of the executive management team who may be recruited from outside the Albany area. Applicant will at all times seek to fill positions with residents of the Capital Region. Please see Section X.B. (Workforce Development) for proposed human resources plans and strategies for hiring within the local community.

Hard Rock Hotel & Casino - Estimated Headcount, FTE, and Payroll						
SUMMARY DATA BY DEPARTMENT						Key metrics
Department	Total headcount	Total salary	Total Benefits	Salary + Benefits not including Tips	Tip Compenstrations	Total Estimated
Executive Totals						
Casino Operations Totals						
Security/Risk Management Totals						
Surveillance/Compliance Totals						
Facility Operations Totals						
Human Resources Totals						
Information Technology Totals						
Accounting/Finance Totals						
Hotel Operations Totals						
Food & Beverage Totals						
Marketing Totals						
Property Totals	1063	53271526			10380320	
Total FTE	979					
Department	Total headcount	% of total	Total comp	% of total		
Executive Totals						
Casino Operations Totals						
Security/Risk Management Totals						
Surveillance/Compliance Totals						
Facility Operations Totals						
Human Resources Totals						
Information Technology Totals						
Accounting/Finance Totals						
Hotel Operations Totals						
Food & Beverage Totals						
Marketing Totals						
	1063	100.0%		100.0%		

Hard Rock Hotel & Casino - Estimated Headcount, FTE, and Payroll

FT	PT	1068
889	179	
Total FTE		979

HEADCOUNT SUMMARY	
	Dept
Executive	
President/General Manager	Exe
Executive Assistant to the GM	Exe
VP of Accounting/Finance	Exe
VP of Operations	Exe
Executive Totals	
Casino Operations	
Director of Slot Operations	Slots
Slot Analyst	Slots
Slot Shift Manager	Slots
Asst Slot Shift Manager	Slots
Slot Shift Supervisor	Slots
Slot Floor Associate**	Slots
Slot Technical Manager	Slots
Slot Lead Technician	Slots
Slot Technician	Slots
Slot Bench Technician	Slots
Director of Table Games	Tables
Table Games Analyst	Tables
Table Games Shift Manager	Tables
Asst Table Games Shift Manager	Tables
Table Games Pit Manager	Tables
Table Games Floor Supervisor	Tables
Pit Clerk	Tables
Dealer **	Tables
Casino Operations Totals	
Security/Risk & Safety Management	
Director of Security Risk & Safety Management	Sec/Risk
Security Supervisor	Sec/Risk
Security Officer	Sec/Risk
EMT	Sec/Risk
Risk & Safety Management Supervisor	Sec/Risk
Risk & Safety Management Investigator	Sec/Risk
Security/Risk Management Totals	
Surveillance	
Director of Surveillance	Surv
Surveillance Manager	Surv
Surveillance Supervisor	Surv
Surveillance Investigator	Surv
Surveillance/Compliance Totals	
Facility Operations	
Director of Facility Operations	Fac/Maint
Facility Maintenance Manager	Fac/Maint
HVAC Technician	Fac/Maint
Maintenance Engineer Tecnician	Fac/Maint
Casino Housekeeping Manager	Fac/Maint
Casino Housekeeping Supervisor	Fac/Maint
Casino Housekeeper	Fac/Maint
Public Areas Housekeeper	Hotel
Grounds Manager	Fac/Maint
Grounds Supervisor	Fac/Maint
Groundskeeper	Fac/Maint
Facility Operations Totals	
Human Resources	
Director of Human Resources	HR
Benefits & Compensation Manager	HR
Human resource generalist	HR
Training & Development Manager	HR
Training & Development Coordinator	HR
Human Resources Totals	
Information Technology	
Director of Information Technology	IT
Network & Systems Administrator	IT
IT User Support Specialist	IT

Hard Rock Hotel & Casino - Estimated Headcount, FTE, and Payroll

FT	PT	1068
889	179	
Total FTE		979

HEADCOUNT SUMMARY	
	Dept
IT Service Technician II	IT
IT Service Technician I	IT
Information Technology Totals	

Accounting/Finance	
Controller	Fin/Acc
FP&A Manager	Fin/Acc
Internal Audit/Compliance Officer	Fin/Acc
Revenue Audit Manager	Fin/Acc
Revenue Audit Clerk	Fin/Acc
Cage Manager	Cage
Cage Supervisor	Cage
Cage Cashier **	Cage
Credit/Marker Supervisor	Cage
Vault Supervisor	Cage
Soft Count Supervisor	Cage
Soft Count Member	Cage
Drop Team	Cage
Accounting Manager	Fin/Acc
Accounts Receivable	Fin/Acc
Accounts Payable	Fin/Acc
General Accountant II	Fin/Acc
General Accountant I	Fin/Acc
Procurement Manager	Fin/Acc
Procurement Buyer	Fin/Acc
Shipping and Receiving Supervisor	Fin/Acc
Shipping and Receiving Clerk	Fin/Acc
Mail Room Supervisor	Fin/Acc
Mail Room Clerk	Fin/Acc
Payroll Manager	Fin/Acc
Payroll Supervisor	Fin/Acc
Payroll Clerk	Fin/Acc
Accounting/Finance Totals	

Hotel/Retail Operations	
Director of Hotel/Retail Operations	Hotel
Front Office Manager	Hotel
Front Desk Supervisor	Hotel
Front Desk Clerk	Hotel
Hotel Concierges **	Hotel
Guest Services Supervisor	Hotel
Bellhop **	Hotel
Valet Attendants **	Hotel
Shuttle Drivers **	Hotel
Limo Drivers **	Hotel
Reservations Agents/PBX	Hotel
Night Audit Supervisor	Hotel
Housekeeping Supervisor	Hotel
Hotel Housekeeper	Hotel
Laundry Attendant	Hotel
Rock Shop Manager	Retail
Rock Shop Supervisor	Retail
Rock Shop Clerk	Retail
Hotel Operations Totals	

Food & Beverage	
Director of Food & Beverage	F/B
Food & Beverage Analyst	F/B
Executive Chef	F/B
Pastry Chef	F/B
Casino Beverage Manager	F/B
Casino Beverage Supervisor	F/B
Casino Bartender **	F/B
Casino Bar Back **	F/B
Casino Cocktail Wait Staff **	F/B
Buffet Manager	F/B
Buffet Supervisor	F/B
Buffet Sous-Chef	F/B
Buffet Line Cooks	F/B
Buffet Prep Worker	F/B

Hard Rock Hotel & Casino - Estimated Headcount, FTE, and Payroll

FT	PT	1068
889	179	
Total FTE		979

HEADCOUNT SUMMARY					
	Dept				
Buffet Host/Hostess	F/B				
Buffet Wait Staff**	F/B				
Buffet Busser	F/B				
Buffet Dishwasher	F/B				
Café Manager	F/B				
Café Supervisor	F/B				
Café Host/Hostess	F/B				
Café Bartender **	F/B				
Café Bar Back **	F/B				
Café Wait Staff **	F/B				
Café Security	F/B				
Café Sous-Chef	F/B				
Café Line Cooks	F/B				
Café Busser	F/B				
Café Dishwasher	F/B				
Fine Dining Manager	F/B				
Fine Dining Supervisor	F/B				
Fine Dining Sous-Chef	F/B				
Fine Dining Bartender **	F/B				
Fine Dining Bar Back **	F/B				
Fine Dining Line Cook	F/B				
Fine Dining Wait Staff **	F/B				
Fine Dining Busser	F/B				
Fine Dining Dishwasher	F/B				
Fine Dining Host/Hostess	F/B				
Room Service Sous-Chef	F/B				
Room Service Supervisor	F/B				
Room Service Wait Staff **	F/B				
EDR Manager	F/B				
EDR Supervisor	F/B				
EDR Cook	F/B				
EDR Wait Staff	F/B				
Food & Beverage Totals					
Marketing					
Director of Marketing	Mrk				
Marketing Analyst	Mrk				
Casino Promotions & Events Manager	Mrk				
Casino Promotions & Events Coordinator	Mrk				
Sales/Advertising Manager	Mrk				
Group Sales Coordinator	Mrk				
Advertising Coordinator	Mrk				
Social Media Coordinator	Mrk				
Player Development Manager	Mrk				
Exe Casino Host	Mrk				
Casino Host	Mrk				
Casino VIP Guest Services Rep	Mrk				
Players Club Manager	Mrk				
Players Club Supervisor	Mrk				
Players Club Rep	Mrk				
Data Entry Clerk	Mrk				
Entertainment Manager	Mrk				
Entertainment Coordinator	Mrk				
Marketing Totals					
Property Totals		889	179		979
	FTE	979	FTE Avg Annual Salary (Benefits not included)		\$33,434

Hard Rock Hotel & Casino - Estimated Headcount, FTE, and Payroll

Positions and Pay Rates				Total Positions		#FTE	Total Salary
Position	Dept			889	179	979	\$32,715,464
Cage Manager	Cage						
Cage Supervisor	Cage						
Cage Cashier **	Cage						
Credit/Marker Supervisor	Cage						
Vault Supervisor	Cage						
Soft Count Supervisor	Cage						
Soft Count Member	Cage						
Drop Team	Cage						
President/General Manager	Exe						
Executive Assistant to the GM	Exe						
VP of Accounting/Finance	Exe						
VP of Operations	Exe						
Director of Food & Beverage	F/B						
Food & Beverage Analyst	F/B						
Executive Chef	F/B						
Pastry Chef	F/B						
Casino Beverage Manager	F/B						
Casino Beverage Supervisor	F/B						
Casino Bartender **	F/B						
Casino Bar Back **	F/B						
Casino Cocktail Wait Staff **	F/B						
Buffet Manager	F/B						
Buffet Supervisor	F/B						
Buffet Sous-Chef	F/B						
Buffet Line Cooks	F/B						
Buffet Prep Worker	F/B						
Buffet Host/Hostess	F/B						
Buffet Wait Staff**	F/B						
Buffet Busser	F/B						
Buffet Dishwasher	F/B						
Café Manager	F/B						
Café Supervisor	F/B						
Café Host/Hostess	F/B						
Cafe Bartender **	F/B						
Cafe Bar Back **	F/B						
Cafe Wait Staff **	F/B						
Cafe Security	F/B						
Café Sous-Chef	F/B						
Café Line Cooks	F/B						
Café Busser	F/B						
Café Dishwasher	F/B						
Fine Dining Manager	F/B						
Fine Dining Supervisor	F/B						
Fine Dining Sous-Chef	F/B						
Fine Dining Bartender **	F/B						
Fine Dining Bar Back **	F/B						
Fine Dining Line Cook	F/B						
Fine Dining Wait Staff **	F/B						
Fine Dining Busser	F/B						

Hard Rock Hotel & Casino - Estimated Headcount, FTE, and Payroll

Positions and Pay Rates		Total Positions	#FTE	Total Salary
Fine Dining Dishwasher	F/B			
Fine Dining Host/Hostess	F/B			
Room Service Sous-Chef	F/B			
Room Service Supervisor	F/B			
Room Service Wait Staff **	F/B			
EDR Manager	F/B			
EDR Supervisor	F/B			
EDR Cook	F/B			
EDR Wait Staff	F/B			
Director of Facility Operations	Fac/Maint			
Facility Maintenance Manager	Fac/Maint			
HVAC Technician	Fac/Maint			
Maintenance Engineer Technician	Fac/Maint			
Casino Housekeeping Manager	Fac/Maint			
Casino Housekeeping Supervisor	Fac/Maint			
Casino Housekeeper	Fac/Maint			
Grounds Manager	Fac/Maint			
Grounds Supervisor	Fac/Maint			
Groundskeeper	Fac/Maint			
Controller	Fin/Acc			
FP&A Manager	Fin/Acc			
Internal Audit/Compliance Officer	Fin/Acc			
Revenue Audit Manager	Fin/Acc			
Revenue Audit Clerk	Fin/Acc			
Accounting Manager	Fin/Acc			
Accounts Receivable	Fin/Acc			
Accounts Payable	Fin/Acc			
General Accountant II	Fin/Acc			
General Accountant I	Fin/Acc			
Procurement Manager	Fin/Acc			
Procurement Buyer	Fin/Acc			
Shipping and Receiving Supervisor	Fin/Acc			
Shipping and Receiving Clerk	Fin/Acc			
Mail Room Supervisor	Fin/Acc			
Mail Room Clerk	Fin/Acc			
Payroll Manager	Fin/Acc			
Payroll Supervisor	Fin/Acc			
Payroll Clerk	Fin/Acc			
Public Areas Housekeeper	Hotel			
Director of Hotel/Retail Operations	Hotel			
Front Office Manager	Hotel			
Front Desk Supervisor	Hotel			
Front Desk Clerk	Hotel			
Hotel Concierges **	Hotel			
Guest Services Supervisor	Hotel			
Bellhop **	Hotel			
Valet Attendants **	Hotel			
Shuttle Drivers **	Hotel			
Limo Drivers **	Hotel			
Reservations Agents/PBX	Hotel			

Hard Rock Hotel & Casino - Estimated Headcount, FTE, and Payroll

Positions and Pay Rates		Total Positions	#FTE	Total Salary
Night Audit Supervisor	Hotel			
Housekeeping Supervisor	Hotel			
Hotel Housekeeper	Hotel			
Laundry Attendant	Hotel			
Director of Human Resources	HR			
Benefits & Compensation Manager	HR			
Human resource generalist	HR			
Training & Development Manager	HR			
Training & Development Coordinator	HR			
Director of Information Technology	IT			
Network & Systems Administrator	IT			
IT User Support Specialist	IT			
IT Service Technician II	IT			
IT Service Technician I	IT			
Director of Marketing	Mrk			
Marketing Analyst	Mrk			
Casino Promotions & Events Manager	Mrk			
Casino Promotions & Events Coordinator	Mrk			
Sales/Advertising Manager	Mrk			
Group Sales Coordinator	Mrk			
Advertising Coordinator	Mrk			
Social Media Coordinator	Mrk			
Player Development Manager	Mrk			
Exe Casino Host	Mrk			
Casino Host	Mrk			
Casino VIP Guest Services Rep	Mrk			
Players Club Manager	Mrk			
Players Club Supervisor	Mrk			
Players Club Rep	Mrk			
Data Entry Clerk	Mrk			
Entertainment Manager	Mrk			
Entertainment Coordinator	Mrk			
Rock Shop Manager	Retail			
Rock Shop Supervisor	Retail			
Rock Shop Clerk	Retail			
Director of Security Risk & Safety Man	Sec/Risk			
Security Supervisor	Sec/Risk			
Security Officer	Sec/Risk			
EMT	Sec/Risk			
Risk & Safety Management Supervisor	Sec/Risk			
Risk & Safety Management Investigator	Sec/Risk			
Director of Slot Operations	Slots			
Slot Analyst	Slots			
Slot Shift Manager	Slots			
Asst Slot Shift Manager	Slots			
Slot Shift Supervisor	Slots			
Slot Floor Associate**	Slots			
Slot Technical Manager	Slots			
Slot Lead Technician	Slots			
Slot Technician	Slots			

Hard Rock Hotel & Casino - Estimated Headcount, FTE, and Payroll

Positions and Pay Rates		Total Positions	#FTE	Total Salary
Slot Bench Technician	Slots			
Director of Surveillance	Surv			
Surveillance Manager	Surv			
Surveillance Supervisor	Surv			
Surveillance Investigator	Surv			
Director of Table Games	Tables			
Table Games Analyst	Tables			
Table Games Shift Manager	Tables			
Asst Table Games Shift Manager	Tables			
Table Games Pit Manager	Tables			
Table Games Floor Supervisor	Tables			
Pit Clerk	Tables			
Dealer **	Tables			